



National Governing Bodies

Specialist sport insurance and risk management

Understanding your risks

Insuring the unexpected

By its very nature, sport is unpredictable. Anything can happen - that's why we love it so much. But with so many variables unpredictability is sport's greatest draw and yet one of its biggest hazards. That uncertainty also generates significant risks for National Governing Bodies (NGBs) to contend with.

Every NGB is different - some are amateur bodies, others are national or international professional sports governing bodies with thousands of members.

This wide disparity between different sports entities means that choosing a standard policy through a non specialist broker does not necessarily guarantee that all your insurance needs are catered for.

Whether your organisation represents 10 or 100,000 members, you still need a robust insurance and risk management product to withstand the uncertainty and hazards that go hand in hand with running a NGB.

About us

Bluefin Sport is a specialist division of Marsh Ltd with dedicated teams across the UK offering insurance broking and risk management advice to the world of sport. With our extensive knowledge of market conditions we have strong relationships with insurers who have the capability to cover sport and recreation related risks.

We place tens of millions of pounds of premium into the insurance market each year which enhances our ability to design imaginative and innovative solutions providing peace of mind and value for money.

Combined with our powerful group network, we are ideally placed to deliver local expertise and provide all the services required for a NGB and their members.



A global leader in insurance broking and innovative risk management solutions, Marsh's 30,000 colleagues advise individual and commercial clients of all sizes in over 130 countries. Marsh is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), the leading global professional services firm in the areas of risk, strategy and people.

With annual revenue over US\$14 billion and nearly 65,000 colleagues worldwide, MMC helps clients navigate an increasingly dynamic and complex environment through four market-leading firms. In addition to Marsh, MMC is the parent company of Guy Carpenter, Mercer, and Oliver Wyman.



The Sport and Recreation Alliance is the umbrella organisation for the governing and representative bodies of sport and recreation in the UK, representing over 300 member organisations.

We are proud to be recognised as one of their official suppliers, working together to develop further learning and engagement across the sport and recreation sector.



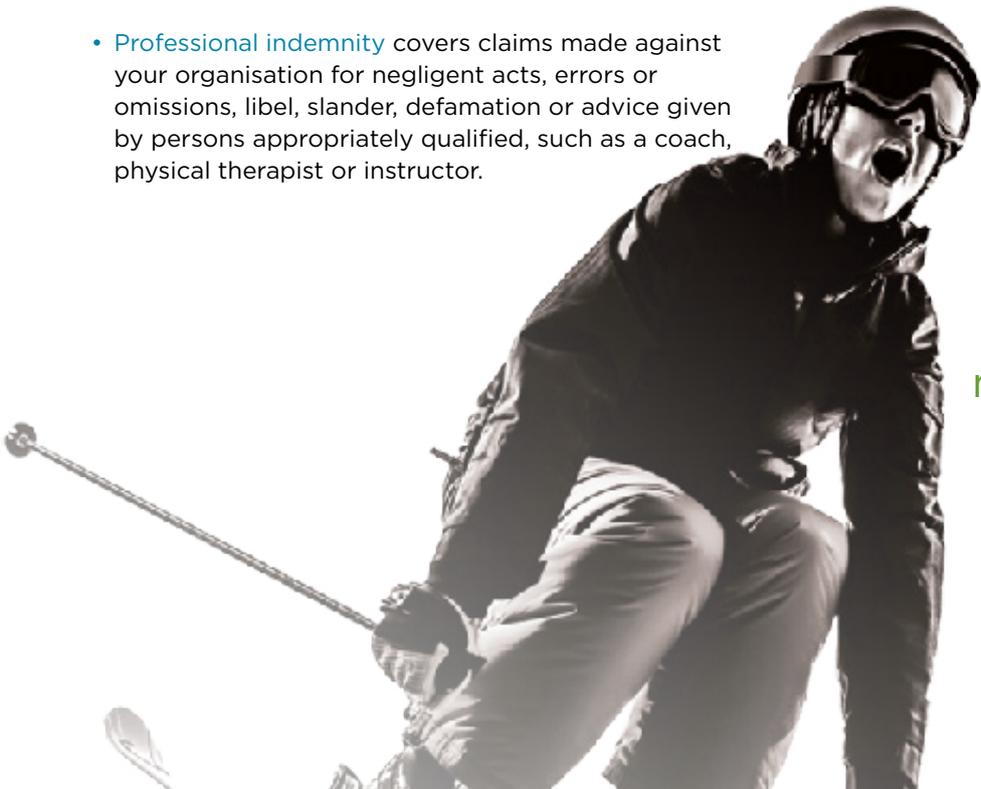
Providing solutions to suit your organisations needs

When you run a sports association or governing body, you need a sports insurance policy that is fit for purpose and provides a solid defence against loss and litigation.

We have the ability to design specialist insurance programmes and membership schemes with access to leading insurers and bespoke wordings that are specific to sporting activities.

The following list, although not exhaustive, contains the covers we can provide:

- **Civil liability** protection against legal liability for bodily injury to third parties and/or damage to their property including nuisance, trespass or interference.
- **Abuse cover** insures coaches, their assistants and any other employees accused of abuse.
- **Member to member liability** covers liability between members of the same sports entity.
- **Employers' liability** cover is mandatory if you have at least one employee; it covers legal liability resulting from employees' or volunteers' work-related injury or disease.
- **Directors and officers** cover includes protection from claims brought against directors, officers and committee members for wrongful acts and their accompanying legal cost
- **Professional indemnity** covers claims made against your organisation for negligent acts, errors or omissions, libel, slander, defamation or advice given by persons appropriately qualified, such as a coach, physical therapist or instructor.
- **Personal accident** cover extends protection to your members and/or officials in the form of fixed monetary benefits, which can include cover for death or injury.
- **Sports travel** cover indemnifies your organisation and any person acting in an official capacity on behalf of your organisation while travelling.
- **Property** cover protects buildings, fields, training grounds, offices and any other sites that you may own. If you own a stadium, you will also want to look into stadium-specific cover.
- **Contents** cover encompasses what is contained on the property, including specialist equipment such as scoring systems or recording and broadcast gear, usually on an 'all risks' basis.
- **Cyber risks** cover encompasses damages due to a wide variety of cyber risks like loss of information, cyber terrorism and business interruption due to the failure of your computer systems.
- **Legal expenses** cover defrays the potential costs of legal action brought against your organisation.
- **Motor** cover is mandatory and shields your organisation from the risks that go along with having one or more vehicles



“choosing a standard policy through a non specialist broker does not necessarily guarantee that all your insurance needs are catered for”

Added service value

Membership solutions

Our strategy is not only to cater for the NGB but also to offer a one stop shop for your members. We recognise that your members will require additional insurances such as equipment, general contents and, in some cases, buildings or stadia coverage.

We can provide your members with a solution for their insurances at individual, team or club level, with the security that they will be dealing with a specialist sports insurance broker.

Where required we have the ability to create an insurance and risk management microsite dedicated to your organisation.



Additional services

The following services are part of the exclusive benefits offered when becoming a Bluefin Sport customer.

Risk management

We can offer a range of support services designed to help you improve safety and security. The aims are to reduce accidents involving staff, spectators, volunteers, visitors and other third parties; mitigating losses in the event of an adverse incident.

Such support may be provided in the form of published materials or by introducing the services of specialist surveyors and risk managers (subject to an additional fee).

Customer portal

Your insurance will be just a click away with our customer zone, a client service portal that gives you 24/7 access to:

- policy wordings and schedules
- current claims summary
- new business and renewal reports
- other documents as requested e.g. confirmation of cover letters, claim forms.

In addition, the client service portal enables you to:

- request a new quotation
- change cover
- report a claim.

Innovation

Where required, we have the ability to create an insurance and risk management microsite dedicated to your organisation.

These personalised solutions can help you to reach out to your members and will support servicing and the provision of policy information.

To find out more about the services we can provide call **0345 872 5060**, email **ngb@bluefinsport.co.uk** or visit **[bluefinsport.co.uk](https://www.bluefinsport.co.uk)**



How we use your data. If you are interested in how we use your personal information and how you may exercise your rights in respect of that information, please refer to the Marsh Privacy Notice <https://www.marsh.com/uk/privacy-notice.html>.

Don't just take our word for it...



We've been recognised for delivering exceptional service to our customers

Our philosophy towards client servicing is based upon personal responsibility. All our staff provide the highest level of expertise and service which our clients have a right to expect. A dedicated client service team, bringing together many areas of expertise, is your guarantee of consistent high quality service delivered professionally.

We have the quality and depth of talent in our team which distinguishes us from our competitors. We have structured a team which we believe gives us the ability to provide the full range of services which we know that NGBs require, from specialists who understand your industry in detail.

“We were very impressed with the care and attention that Bluefin Sport have taken to create a package of improved insurance benefits for British Fencing, our members and affiliated clubs. Insurance cover is one of the more significant benefits that we deliver to our members.”

**Georgina Usher, Executive Officer
British Fencing**

Chartered status



Chartered

Chartered status is an exclusive title only awarded to firms which meet certain rigorous standards of professionalism and capability. All Chartered Insurance Brokers commit to the CII's Code of Ethics, reinforcing the highest standards of professional practice in their business dealings.

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This is a marketing communication.

The information contained herein is based on sources we believe reliable and should be understood to be general risk management and insurance information only. The information is not intended to be taken as advice with respect to any individual situation and cannot be relied upon as such.



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